

Eveready Industries India Limited

Q1 FY26 Investor Presentation

5th August 2025









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Core Strategic Pillars



Q1 FY26 Financial Highlights



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Lead demand indicators

 Rural showing gradual signs of recovery



Operating Environment

 Moderate inflation – positive monsoon prospects



Emerging Trade Channels

 Complete alignment with Q-commerce/ Modern retail





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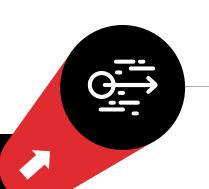
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Core Strategic Pillars





Premium portfolio backed by upcoming greenfield facility

Accelerate

Collaborate



Distribution revamped for efficiency and profitability

Innovate



Driving category-wide innovation through dedicated R&D



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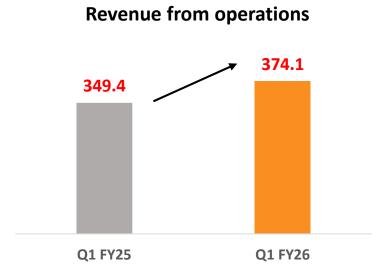




Q1 FY26 Financial Highlights

INR - Crore

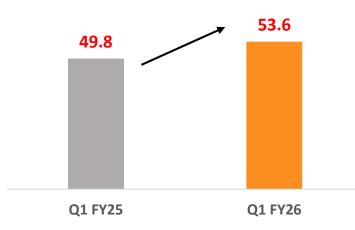








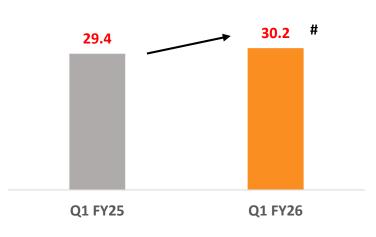
Operating EBITDA



7.7% Y-o-Y Growth



Profit after Tax



2.8%
Y-o-Y Growth
(without exceptional items PAT ~22.7% growth)

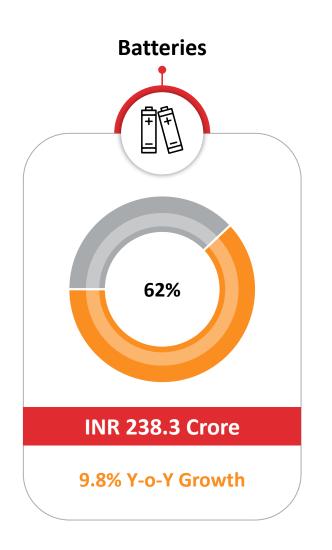
8.6% A&P spends

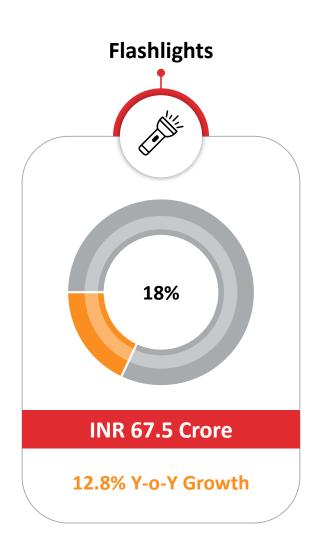


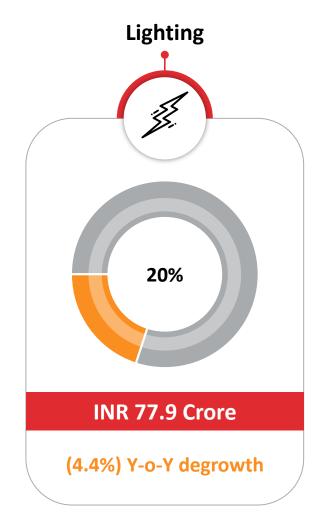
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Segmental contribution to topline – Q1 FY26











Q1 FY26 - Profit & Loss statement



INR Crore	Q1 FY26	Q1 FY25	Y-o-Y (%)	FY 25
Revenue from operations	374.1	349.4	7.1%	1,344.5
Operating EBITDA	53.7	49.8	7.7%	152.4
Operating EBITDA Margin (%)	14.3%	14.2%		11.3%
Profit before exceptional items and tax	43.3	35.4	22.2%	98.5
Exceptional items #	7.1	-		-
Profit before Tax	36.2	35.4	2.3%	98.5
Profit after Tax	30.2	29.4	2.8%	82.4
PAT Margin (%) of Revenue	8.1%	8.4%		6.1%

[#] Exceptional item includes INR 7.1 Crore for non recurring ex-gratia paid to workmen on separation

Key Update: Settled with the claimant Real Touch Finance Limited (a NBFC) on 25th July 2025, in an arbitration proceeding wherein the Company paid INR 15 Crore and agreed to assign and transfer loan receivables and recoverable having a carrying value of Rs NIL which have been fully provided / written-off in FY 20-21, along with connected rights and interest, to vacate the restraint order against the Company thereby restoring operational and financial flexibility for the company. The related financial transactions will be recognized upon receipt of the final arbitral award.



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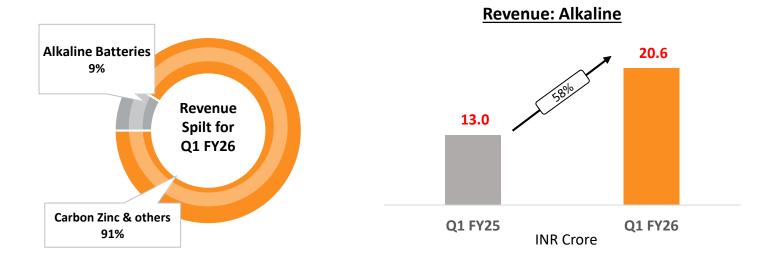
Business Performance



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Batteries

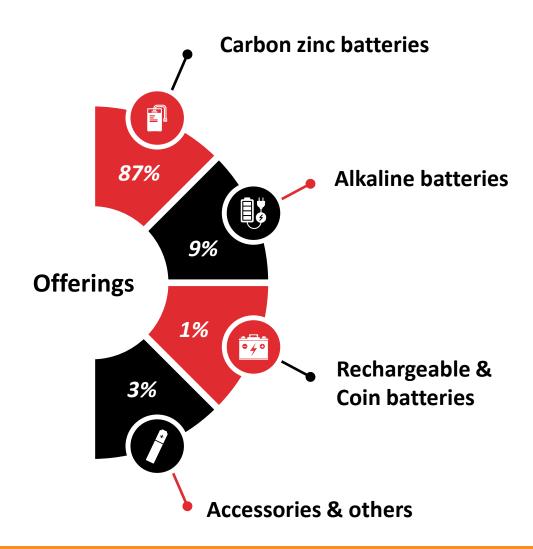
INR 238.3 Crore Revenue 9.8% Growth



- Carbon-Zinc showed growth in both volumes and value
- Alkaline outperformed on both volume and value
 - Q1 FY26 growth <u>58%</u>, similar growth in volumes
 - Market share expanded <u>50 bps</u> Q-o-Q, to <u>15.3%</u> (June 24: 9.6%)
 - Commissioning of Jammu Alkaline plant by end of FY 26
- 53% Overall market share in dry cell batteries Q1 FY26



Batteries – Portfolio



Leading the way with trusted portfolio



1.3 billion+ Dry cell batteries sold annually



Batteries – Transformation through innovation



Driving the Shift to High-Performance Alkaline Range

Carbon Zinc

Shaping Future Portfolio

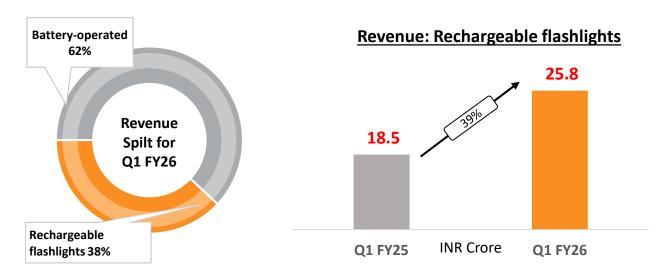
Alkaline

Adjacencies



Flashlights

INR 67.5 Crore Revenue 12.8% Growth



- Rechargeable flashlights clock strong growth at 39%
- Healthy traction in both modern trade and Ecom
- Upcoming BIS mandate to drive level- playing field

18 million+ flashlights sold annually





Innovative Leap in Flashlights



Driving Market Leadership through Rechargeable Solutions

Journey of portfolio transformation continues





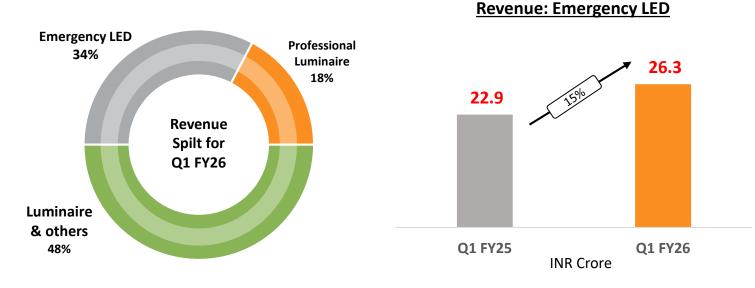






Lighting

INR 77.9 Crore Revenue (4.4%) degrowth



- Resilient performance with encouraging volume growth
- Continued price erosion, impacting overall value growth
- Focus on professional lighting while driving adjacencies



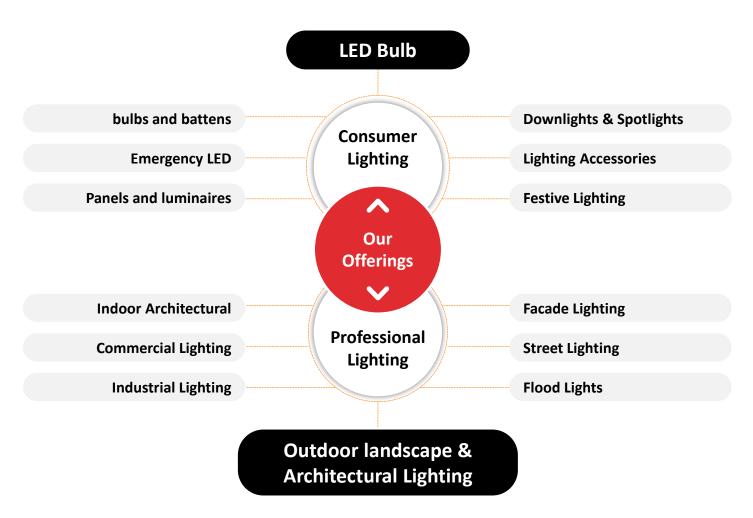


Stay lit even during power cuts with



street betrief betrief

Lighting – Portfolio



34 million+ LED lights sold annually





Delivering Next-Generation Lighting Solutions



Targeting 3x revenue growth: focus on premium offerings

Strategic Premiumization and Product Diversification











Stay lit even during power cuts with











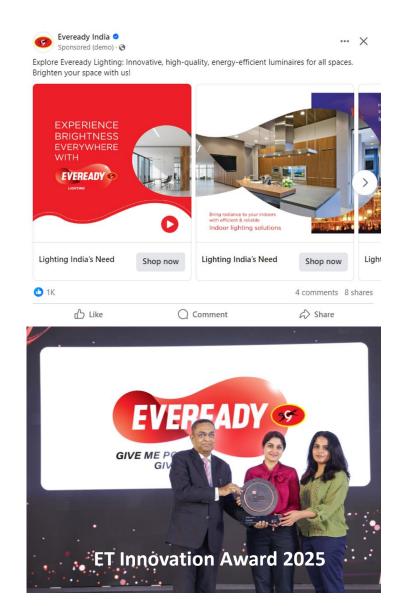






Unlocking growth through high-impact consumer campaigns









देश J&K: रामबन के चंबा सेरी में भूरखलन, NH-44 पर यातायात बंद

निरंतर नवीन, भरोसेमंद शक्ति का प्रतीक और गर्व से भारतीय

EVEREADY

FLASHLIGHTS





Cautionary note concerning forward-looking statement

Certain statements made in this presentation relating to the Company's objectives, projections, outlook, expectations, estimates, among others may constitute 'forward-looking statements' within the meaning of applicable laws and regulations. Actual results may differ from such expectations, projections etc., whether express or implied. These forwardlooking statements are based on various assumptions, expectations and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, competitive intensity, pricing environment in the market, economic conditions affecting demand and supply, change in input costs, ability to maintain and manage key customer relationships and supply chain sources, new or changed priorities of trade, significant changes in political stability in India and globally, government regulations and taxation, climatic conditions, natural calamity, commodity price fluctuations, currency rate fluctuations, litigation among others over which the Company does not have any direct control. The company cannot, therefore, guarantee that the 'forward-looking' statements made herein shall be realized. The Company, may alter, amend, modify or make necessary corrective changes in any manner to any such forward looking statement contained herein or make written or oral forward-looking statements as may be required from time to time based on subsequent developments and events



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About Eveready Industries India Limited



With a legacy of over 100 years, Eveready Industries India Ltd. (NSE Symbol: EVEREADY, BSE Scrip Code: 531508, CSE Scrip Code 000029) is a household name in batteries and flashlights, with emerging presence in

lighting. Eveready products were first sold in India in 1905, which marked the beginning of the Eveready adventure. The Company, which was founded in 1934, quickly rose to the top of the dry cell battery market. It is a leading brand in enhancing people's quality of life with innovative, transportable energy and lighting solutions.

With over 50% of the market share in India, Eveready has long become a name associated with batteries and a reliable leader in the sector. "Give Me Red" legendary brand campaign's three words, became a well-known youth catchphrase 25 years ago, making advertising history in India. The Company's manufacturing facilities are spread across 6 locations, namely Matia, Lucknow, Noida, Haridwar, Maddur and Kolkata, and they are equipped with globally benchmarked technology platforms and follow the best-in-class operating standards, with relentless focus on quality (ISO 9000), environmental best practices (ISO 14000) and rapid adoption of technology. The Company has a Research and Development (R&D) facility which is approved by the Department of Scientific and Industrial Research (DSIR), Ministry of Science and Technology, Government of India.

For more information, please visit www.evereadyindia.com OR contact:

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Thank You

